

CALL FOR EXPRESSIONS OF INTEREST

Graduate Agribusiness Consultant

PAHR307





ABN 87 648 234 975

hroperations@pinionadvisory.com
pinionadvisory.com

Office locations

SA

Adelaide
Clare
Freeling
Naracoorte

TAS

Devonport
Hobart
Launceston

VIC

Bendigo
Horsham
Mildura
Swan Hill

QLD

Beenleigh
Wondai

NSW

Barham
Sydney

FOR MORE INFORMATION

If you wish to have a confidential discussion regarding the specifics of the role, please contact Kathy Woodrow on 0439 541 858.

HOW TO APPLY

Email your application to kwoodrow@pinionadvisory.com, including:

- A cover letter outlining your demonstrated skills and experience, addressing the essential criteria, who you are and why you think you would be a good fit at Pinion Advisory
- Your current CV outlining relevant training, experience and contact details
- Contact details for two referees

Please ensure **Job ID PAHR307** is quoted in all communications.

The **closing date for applications is 7 October 2025**, however we reserve the right to conduct interviews and appoint a candidate for the position prior to the closing date.

Graduate Agribusiness Consultant

Have you recently graduated with a strong understanding of the agricultural industry and are now seeking a fulfilling career opportunity?

Do you want to work in a business recognised for the great culture they have and the quality of people who work there?

Would you like a position that offers interesting challenges and allows you to be creative and think strategically?

Are you interested in supporting industry leaders and participating in innovative projects to promote our brand and achieve our company goals?

Do you want to work with a team of motivated professionals, who enjoy coming to work and take pride in what they do?

Do the following statements also describe you?

- Enjoy finding practical solutions to complex problems?
- Thrive on working within a team environment but also take responsibility for your own performance?
- Have a strong sense of professional integrity?
- Work efficiently and effectively but enjoy some flexibility about when and where you work?
- Have an entrepreneurial streak and see opportunities where others see obstacles?
- Have an interest in managing a diverse work program with a broad range of clients?
- Continuing to learn and stretch yourself?

If this sounds like you, Pinion Advisory have an opportunity to join their Farm Business and Commodity Risk Management Teams.

Our Graduate Agribusiness Consultant is an integral part of our Farm Business and Commodity Risk Management teams and is provided with opportunities to learn and develop their skills through having direct involvement with clients and, with the support of our experienced consultants, providing expert advice on a broad range of business matters. The information in this document provides a detailed outline of the necessary skills, experience and duties required for this position.

ESSENTIAL CRITERIA

- A tertiary qualification in agribusiness, agricultural science, commerce, business management or equivalent
- Strong desire to learn and commitment to completing the Pinion Advisory Graduate Program
- Analytical skills to support project management, financial analysis and grain marketing advisory services
- A willingness to work across multiple service areas within the business
- Strong communication skills with the ability to build effective client relationships

- Demonstrated teamwork and ability to work independently
- High attention to detail with strong organisational and time management skills
- Intermediate computer skills, particularly Microsoft Office (Excel, Word, PowerPoint)
- Current driver's licence
- Current Australian work rights

DESIRABLE CRITERIA

- Knowledge or practical experience in broadacre agriculture, farm business management, or agribusiness operations
- Understanding of commodity markets, particularly grain
- Experience in project management and/or delivering workshops and presentations
- Familiarity with benchmarking, financial modelling, and scenario planning

KEY RESPONSIBILITIES

- Work with the Graduate Supervisor to complete the Pinion Advisory Graduate Program

Farm Business Management

- Support consultants with project management and delivery of client services
- Assist with business and strategic planning, benchmarking, feasibility studies, business coaching and farm management
- Use spreadsheets to prepare budgets, financial models and scenario analyses
- Accurately enter data, conduct desktop research and prepare written reports
- Assist in developing new consulting tools and group delivery approaches that enhance client outcomes

Grain Marketing

- Assist consultants with the development and implementation of client grain marketing strategies, including research, data analysis, benchmarking and cost of production calculations
- Undertake grain brokerage tasks such as negotiating contracts, completing documentation, reconciling positions and managing delivery tickets
- Build and maintain strong relationships with clients and the grain trade
- Assist with the development of new grain marketing products, services and business development plans

General

- Communicate clearly and professionally with clients and colleagues, both verbally and in writing
- Contribute to the achievement of sales, profit and business development targets
- Assist in maintaining compliance with statutory, financial services, and workplace health and safety obligations

- Undertake administration duties, such as timesheets, mileage records and expense reporting, in a timely manner
- Promote Pinion Advisory services and use company templates and style guides consistently
- Actively participate in team meetings and contribute to continuous improvement initiatives

MORE INFORMATION

We are looking for a Graduate Agribusiness Consultant who will fit and thrive within our team. The right person will be flexible, adaptable, enjoy a diverse work program and be willing to learn.

This role will be based in Freeling, near the Baross Valley wine region of South Australia, and there may be future opportunities to work in other locations. Regardless of the location there will be a requirement for some travel.

MORE ABOUT PINION ADVISORY

Pinion Advisory is a leading nationwide independent consulting business specialising in agribusiness and agricultural production, water resource development and environmental management. Our business is now part of an international consulting organisation, which includes US company Pinion Global.

Our diverse team offers a vast array of skills, knowledge, insights and experience. With over 75 consultants in Australia, our team have formal training in either agriculture, environment, commerce, agribusiness, engineering, irrigation, people and culture, extension and education. We have a commitment to developing people and have a recognised graduate program.

The depth of our team results in the delivery of services that are holistic, best practice and tailored to meet client needs. Our service offering ranges from soil and environmental monitoring, agronomy and water management, through to grain marketing, business and people management.

We place a strong emphasis on collaboration - both within our team and in our relationships with clients. Sustainability is at the heart of everything we do, guiding our internal practices and the services we deliver. Our goal is to help clients become profitable, resilient, and forward-thinking businesses.

If you are interested to learn more about Pinion Advisory, please explore our website: <https://www.pinionadvisory.com/>

WHAT WE OFFER

We provide a unique environment that blends the best of a professional workplace with a friendly and helpful culture.

The successful applicant will be offered:

- An attractive salary package
- A positive work environment with a culture that embraces diversity and encourages employees to be themselves
- A diverse workload that will change daily
- The prospect of being part of a leading, independent national organisation with international connections