

CAPABILITY STATEMENT

Mark Earles



**Account Manager
Commodity Risk
Management**

CONTACT DETAILS

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QUALIFICATIONS

- Advanced Diploma of Farm Business Management

Since joining GeoCommodities (now Pinion Advisory) in July 2018, Mark has been pivotal in developing business in the southern VIC area and more recently in the crucial role of trade execution, which supports the link between front-office and back-office for the freight and brokerage elements of the business.

Mark's farming and industry knowledge and experience also extends his work in association with the GRDC Stored Grain project, which makes him ideally suited to shaping pragmatic and collaborative decisions with clients around supply chain management. He takes a methodically practical approach to decision making and considers all aspects of the process.

Mark's time in the grain industry has gained him a broad range of experience including managing farm management, logistics, grain accumulation and grain export operations.

Areas of expertise

- Market analysis
- Grain marketing
- Logistics
- Export operations
- Farm management
- Agronomy
- Agribusiness
- Production planning

Professional experience

- Pinion Advisory – Trade Execution – Commodity Risk Management, April 2025–current
- GeoCommodities - Account Manager, 2018–2025
- MPH Agriculture – Operations Manager/Grains Manager, 2013–2018