

CAPABILITY STATEMENT

Andrew Brown



**Account Manager
Commodity Risk
Management**

CONTACT DETAILS

0457 820 989

1/62 Darlot Street
Horsham VIC 3402

QUALIFICATIONS

- Bachelor of Agricultural Science

Andrew is an accomplished account manager known for his significant contributions to client relationship management and strategic growth within his field.

Based in Horsham, Victoria, Andrew specialises in fostering strong client relationships, ensuring customer satisfaction and driving sales growth. His expertise includes market analysis and contract negotiation alongside a strong background in physical grain storage and handling.

Andrew is known for his excellent communication skills and delivering customised solutions to meet the specific needs of his clients with a proactive approach to addressing challenges.

Areas of expertise

- Grain marketing
- Market analysis
- Agronomy
- Client relationship management
- Grain storage and handling

Professional experience

- Pinion Advisory – Account Manager – Commodity Risk Management, April 2025-current
- GeoCommodities – Account Manager, 2022-2025
- Viterra - Packing Facility Manager, 2015–2021
- AWB - Account Manager, 2009–2015
- Northern Mallee Agronomist, 2006–2009