

CAPABILITY STATEMENT

Carlyn Sherriff



Lead Consultant People and Succession

CONTACT DETAILS

Phone: 0439 773 688
Clare SA 5453

QUALIFICATIONS

- B Economics (International Agricultural Business)
- Dip Management
- Accredited: Myers Briggs Type Indicator

PROFESSIONAL ASSOCIATIONS

- Australasia-Pacific Extension Network

COMMITTEES OR BOARDS

- Chairperson/committee member, Clare Outside of School Hours Care Service (2021-2024)
- Board member/Finance rep, St Joseph's School, Clare (2022-current)
- Finance rep/committee member - Management Committee, Clare Valley Children's Centre (2018-2020)

Carlyn is the Team Leader of the People and Succession area for Pinion Advisory. Carlyn provides key skills in people management systems, succession and developing workplace culture and efficiency. She is motivated by building and developing relationships for long-term outcomes.

Carlyn also has skills in business planning, strategic planning and benchmarking for agribusiness. She has extensive experience managing national projects ranging from leadership skill development to program management.

Carlyn is committed to working with people in agribusiness to develop their skills and capabilities.

Areas of expertise

- Project management
- Extension and communication
- Facilitation and training
- Strategic planning
- Human resources, Pastoral Award, employment documentation
- Coaching and team development
- People management
- Monitoring and evaluation
- Business planning and benchmarking
- Accountability and governance
- Succession planning
- Leadership training

Professional experience

- Pinion Advisory – Team Leader, People and Succession, 2020-present
- Pinion Advisory (Rural Directions Pty Ltd) - Senior Agribusiness Consultant, 2005-2020

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Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Individual consulting	Delivery of one-on-one services including: <ul style="list-style-type: none"> • People management • Succession • Business and strategic planning • Benchmarking 	Individual businesses	Ongoing
Creating Employers of Choice (Farm HR)	Delivery of workshop – face to face and online	Individual businesses	Ongoing
Next Gen Breakthrough	Delivering farm management capability development workshops for multi-generational businesses	Individual businesses	2020–current
Cultivating Future Farmers Mentoring Program	Delivery of 12-month farm management mentoring program	AgVic	2024 – current
Agri-Silience Program	Delivery of workshop program including resilience plan, plus one on one coaching	Livestock SA (PIRSA)	2024 – current
Small Business Fundamentals: Business 2 Business program	HR one on one advice for local small business	Regional Development Australia, Yorke and Mid North	2023-2024
KASA Tracker development	Development of a KASA tracker process for the Victorian BestWool/BestLamb and BetterBeef networks	AgVic	2023-2024
Breeding Leadership	Development, delivery and project management of biennial leadership program	Australian Wool Innovation	2006–current
One on One People Management Support	Online and on farm coaching for dairy farms across SA, HR focus	Dairy Australia	2022
Farm Business Management	Delivering business plans, coaching and training materials	PIRSA	2020–2021
Various strategic plans	Delivery of strategic plans for business and industry	Various	Ongoing

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Dairy Business Governance and Investment	Delivering workshop and webinars to improve governance and investment outcomes	Dairy Australia	2018–2021
Farm Business Strategic Review	Delivery of strategic review program including benchmarking	Rural Business Support	2018
The profitable integration of cropping and livestock	Project management and coordination of national sub-contractor team	Meat & Livestock Australia	2017-2018
Resilient Grain Leaders program	Delivering capability development workshops	Grains Research and Development Corporation	2013–2016
Bestprac	National coordination and project management	Australian Wool Innovation	2005–2014