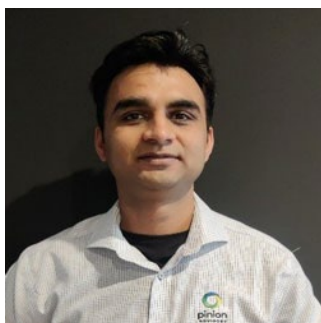


# CAPABILITY STATEMENT

## Rohit Lakhotia



**Consultant  
Agribusiness**

### CONTACT DETAILS

0460 289 025

78 Hanson Street  
Freeling SA 5372

### QUALIFICATIONS

- Diploma in Investment Management
- Bachelor of Commerce

### PROFESSIONAL ASSOCIATIONS

- IOPEPC
- Round Table India

Rohit is an Agribusiness Consultant for Pinion Advisory, within the Commodity Risk Management Team.

Rohit enjoys working within the grain team and has ability to create and execute effective strategies that drive measurable results to enable the organisation to achieve their strategic plans and financial goals. He has experience in derivatives and a strong business acumen, along with a customer-centric approach. Some of his professional skills are data analysis & reporting, gap analysis, costing analysis, strategic planning and resourcing and a good knowledge of derivatives markets.

Rohit is an objective and rational thinker and has expertise in engaging with key clients to cultivate partnerships, retain services and facilitate organisational success.

### Areas of expertise

- International trades (Commodities - Grains)
- Commodity risk management
- Trade negotiations
- GAP analysis
- Strategic planning & execution
- Customer relationship management
- Operations management
- Business development

### Professional experience

- Pinion Advisory - Agribusiness Consultant, 2023-present
- ASA Agrotech Pvt Ltd - Business Development and Customer Relations, 2017-2022
- Ashlite Incorporation - Managing Partner, 2012-2017
- Bombay Stock Exchange - Operations Manager, 2009-2012