

CAPABILITY STATEMENT

Esmée de Looff



**Consultant
Ag Production & Adoption**

CONTACT DETAILS

0473 676 613

LOCATION

Hamilton, Victoria

QUALIFICATIONS

- Master of Animal Sciences
- Bachelor of Animal Sciences
- Cert IV Workplace Health and Safety
- Practitioner Certificate of Coaching (in progress)

Esmée is an Agribusiness Consultant in Pinion Advisory's Ag Production & Adoption team. She works with clients from operational to strategic level – from grazing and livestock management to strategic planning.

Esmée is passionate about driving resource efficiency in livestock production systems. She enjoys supporting producers to use production and financial data for more informed decision making and creates tailored and intuitive tools to assist producers in making the most out of their farm data. Besides technical advice, she takes a real interest in people's mindset and attitude towards change and enjoys coaching people in the pursuit of the growth of themselves, their team and their business.

Delivering workshops, skills development programs and facilitating discussion groups are another way Esmée supports producers to expand their knowledge and learn new skills. She has an interest in research and development and enjoys being involved with extension to help producers find effective ways to optimise their productivity and profitability in a sustainable manner.

Areas of expertise

- Grazing management
- Livestock production
- Farm business management
- Data modelling
- Workplace health and safety
- Extension and communication
- Facilitation and workshop delivery
- Strategic planning
- Industry development and training

Professional experience

- Pinion Advisory - Agribusiness Consultant, 2022–current
- Meridian Agriculture - Pasture and Livestock Consultant, 2020–2022

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Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
AgVic Drought Support Program	Technical advice to farm businesses and delivery of workshops	Agriculture Victoria	2024-ongoing
Business Governance and Investment in Dairy	Workshop delivery in relation to strategic planning, risk management and business systems for efficiency	Dairy Australia	2024-ongoing
Pasture Principles	Delivery of the 12-month PGS program for livestock producers to build rotational grazing skills and knowledge	Meat & Livestock Australia (MLA)	2024-ongoing
On-Farm Emissions Action Plan Pilot	Delivery of On-Farm Emissions Action Plans for livestock producers in Victoria	Agriculture Victoria	2023-2024
Merino ewe mortality – prevalence, causes and mitigation strategies	Project management and support with economic analysis	MLA, Australian Wool Innovation	2023-ongoing
Forewarned is Forearmed – extension of the Bureau of Meteorology’s new climate outlooks tools	Project management support, development of extension material, development and delivery of pilot workshops and train the trainer workshops	Charles Sturt University, MLA	2023
Best Wool Best Lamb	Facilitating discussion groups	Agriculture Victoria	2020-ongoing
Decision making modelling	Development of excel-based decision-making models tailored to businesses in areas including (but not limited to) individual animal productivity data, feed budgeting, financial scenario modelling, greenhouse gas emissions.	Red meat, wool and dairy producers, forestry	2020-ongoing
Young Farmer and New Entrant Mentoring Program 2022	Facilitator of mentor and mentee relationship	Agriculture Victoria	2022