

CAPABILITY STATEMENT

Lachie Behn



Consultant Farm Business Management

CONTACT DETAILS

0460 826 637

9 Strickland Street
Clare SA 5453

QUALIFICATIONS

- Bachelor of Agricultural Science (The University of Adelaide)

Lachie is an Agribusiness Consultant for Pinion Advisory within the Farm Business Management Team.

Lachie has been part of the Pinion Advisory Team since 2022, having spent the previous few years at university and gaining experience in the broadacre cropping and livestock industries. Through these industries he developed good problem-solving skills and enhanced his passion for agriculture.

He is continuing to increase his knowledge and experience in both the cropping and livestock industries within his role. Lachie has been doing this through mentoring by colleagues and meeting with clients on a one-on-one basis, as well as working on small and larger scale industry projects.

Lachie's skills include farm business management, livestock production, financial performance and farm benchmarking.

Areas of expertise

- Farm business management
- Financial performance
- Livestock production
- Farm benchmarking

Professional experience

- Pinion Advisory – Agribusiness Consultant, 2025-present
- Pinion Advisory – Graduate Agribusiness Consultant, 2022-2025
- Manoora Seeds Pty Ltd – Processing Shed Worker, December 2020-February 2022
- AgXtra – Casual Field Worker, August 2022–November 2022

CAPABILITY STATEMENT

Relevant projects

| PROJECT | ROLE | CLIENT | YEAR/S DELIVERED |
|--|--|---|------------------|
| Benchmarking groups | Collating and analysing benchmarking data for numerous farm businesses and producing presentation on data for groups | Various farm business clients | 2023-ongoing |
| Valuation assessment of farmland | On-property inspection and surveying of rural land and budget analysis and report writing on land value | Silvergate (SA) PTY LTD | 2024 |
| GRDC National Farm Benchmarking | Collating and analysing historical farm benchmarking data across grain growers in Southern Australia | Grains Research and Development Corporation | 2023-ongoing |
| MeatUp Forums | Conducting over-the phone evaluation surveys of attendees of various MeatUp forums across Australia | Meat and Livestock Australia | 2023 |
| Employee Value Proposition Report 2023 | Project leader. Conducting over-the phone surveys with numerous farm business clients and industry employees. Collating and analysing survey results and report writing | Pinion Advisory internal project, various farm business clients | 2023-ongoing |
| Strategic Plan Update | Project leader. Note-taking during interviews of major processors, collating and analysing historical industry data, making projections, writing updated strategic plan report | South Australian Chicken Meat Council | 2023 |