

CALL FOR EXPRESSIONS OF INTEREST



Lead Environmental Consultant – Mildura

Do you want a rewarding career working in a business recognised for the great culture they have and the quality of the people who work there?

Would you like a position which offers interesting challenges and allows you to be creative and think strategically?

Would you like to work with industry leaders, shape your own workload, and work on a broad range of projects with your colleagues located around Australia?

Do you want to work with a team of motivated professionals, who enjoy coming to work and take pride in what they do?

Do the following statements also describe you?

- Have a passion for environmental management and sustainability
- Enjoy finding practical solutions to complex problems
- Thrive on working within a team environment, but also take responsibility for your own performance
- Have a strong sense of professional integrity
- Work efficiently and effectively but like to have some flexibility about when and where you work
- Have an entrepreneurial streak, or see opportunities where others see obstacles
- Have an interest in managing a diverse workload with a broad range of clients
- Have the desire to continue to learn and stretch yourself

If this sounds like you, Pinion Advisory may have an opportunity for you.

Our business is growing, and we have an exciting opportunity for a motivated, commercially minded Lead Environmental Consultant to join our team and grow with us as our business expands.

Our Lead Environmental Consultant is a key member of the team, having direct involvement with clients and contributing to the delivery of industry outcomes, through stakeholder engagement.

CALL FOR EXPRESSIONS OF INTEREST



The information in this document provides a detailed outline of the skills and experience required and the key responsibilities of this position.

Essential skills and experience

- A tertiary qualification relevant to Pinion Advisory's scope of environmental consulting services
- A minimum of eight years of demonstrated experience in a similar (or relevant) role, however we welcome applications from candidates with lesser experience who may fit the role
- A commercial mindset with demonstrated experience in business development
- Demonstrated project management experience in a commercial environment
- Demonstrated commitment to teamwork and the construction of a supportive, collaborative work environment
- Good knowledge of general workplace health and safety requirements, risk assessment and risk management
- Demonstrated alignment to the company philosophy – its' vision, goals and culture
- Excellent communication and writing skills, with the capacity to communicate effectively with clients from diverse backgrounds and cultures
- Excellent attention to detail, organisational and time management skills
- High level of computer literacy
- Accreditation for native vegetation removal assessments in at least one State (Victoria, NSW or SA) and, if not, the desire and adequate experience needed to gain accreditation
- Current driver's licence

Desirable skills and experience

- Some knowledge of sustainability strategy, including ESG, carbon, greenhouse gas emissions management, climate adaptation strategies, etc.
- Some knowledge/experience of agriculture or irrigation development
- Knowledge of policies regarding the Murray Darling Basin and its operation
- Experience in delivery of presentations to varied audiences
- Experience in GIS

CALL FOR EXPRESSIONS OF INTEREST



Key responsibilities

Key responsibilities of the position will include:

- Build business for yourself and others in the team, as related to Pinion Advisory's service areas of agribusiness, water and environment.
- Work with existing and new clients to develop strong professional relationships, understand their pain points, and identify practical and scientifically sound environmental and sustainability solutions, engaging other technical specialists and resources within Pinion Advisory, as required.
- Lead a small team of environmental consultants to deliver high quality, profitable and professional services to clients.
- Deliver high-quality environmental consulting services to a broad range of clients and industries.
- Project management. Key tasks, as related to project management, will include:
 - business development - project scope, budget and proposal development
 - client liaison – understand their needs, provide excellent communication, and proactively and professionally manage client expectations of delivery
 - project establishment and administration – implement contracts/engagement agreements, confirm payment terms, establish internal project set up with accounts team, ongoing management of project performance and invoicing advice
 - team liaison - understand and proactively manage team expectations of delivery and communication
 - workplans - manage workflow within Pinion Advisory and with subcontractors
 - budget management – ongoing management of project budget, making decisions about project tracking and provide regular updates to relevant internal stakeholders
 - project tracking - ongoing management of project scopes, resources, milestones and timelines.
- Demonstrate a commercial mindset and contribute to the commercial success of Pinion Advisory.
- Write technical reports suited to a broad range of audiences.
- Peer review of plans, specifications and reports before issue to client.
- Identify and promote any cross-selling opportunities within Pinion Advisory.

CALL FOR EXPRESSIONS OF INTEREST



- Regular and proactive communication with the service area manager about business opportunities and performance.
- Stay up to date with industry happenings.
- Be a role model for a culture among staff that is open to change and supports continuous quality improvement, collaboration, respect and accountability.
- Undertake other duties as directed by management within the scope of the incumbent's qualifications, knowledge, skills and experience.

More information

We are looking for a Lead Environmental Consultant who will fit and thrive within our team. The right person will be flexible, adaptable, enjoy a diverse workload and be willing to pass on their knowledge and experience as well as learn from our existing consultants.

Based in Mildura, the successful candidate will develop environmental and sustainability consulting opportunities across Pinion Advisory's existing client base, while also developing new clients both locally and further afield.

There will be a requirement for some travel inter and intra state.

Note: Consultants with lesser experience are also welcome to submit an expression of interest for a role in our Mildura-based environmental consulting team.

More about Pinion Advisory

Pinion Advisory is a leading nationwide independent consulting business specialising in agribusiness and agricultural production, water resource development and environmental management.

Pinion Advisory combines the complementary skills and experience of our diverse team to provide geographic spread and technical capability across Australia, with offices in every state.

Our diverse team offers a vast array of skills, knowledge, insights and experience. With over 80 consultants, our team have formal training in either agriculture, environment, commerce, agribusiness, engineering, irrigation, people and culture, extension and education. We have a commitment to developing people and have a recognised graduate program.

CALL FOR EXPRESSIONS OF INTEREST



The depth of our team results in the delivery of services that are holistic, best practice and tailored to meet client needs. Our service offering ranges from soils and environmental monitoring, agronomy and water management, through to grain marketing, business and people management.

We have a strong focus on collaboration, both internally and with our clients. Sustainability underpins the work we do, both with our clients and within our own business, and our client outcome is to create profitable, sustainable, enterprising clients.

If you are interested to learn more about Pinion Advisory, please explore our website: <https://www.pinionadvisory.com/>

What we offer

We provide a unique environment that blends the best of a professional workplace with a friendly and helpful culture.

The successful applicant will be offered:

- An attractive salary package and dynamic work environment
- Inclusion in a leading, independent national company with international connections
- The ability to shape your own workload and develop business in the type of work you enjoy
- An opportunity to work with industry leading professionals in a collaborative team environment
- A culture that embraces diversity and flexible working arrangements, enabling our team members to enjoy their personal pursuits whilst also delivering excellent client service
- If you don't already live in Mildura, the opportunity to live and work in a well serviced and welcoming rural city

If you wish to have a confidential discussion regarding the specifics of the role, please contact Kathy Woodrow on 0439 541 858.

CALL FOR EXPRESSIONS OF INTEREST



How to apply

To apply for this position at Pinion Advisory, please email the following information to kwoodrow@pinionadvisory.com

- A cover letter of no more than two pages, outlining your demonstrated skills and experience, addressing the essential criteria, who you are and why you think you would be a good fit at Pinion Advisory
- Your current CV outlining relevant training, experience and contact details (maximum of two pages)
- Details of two referees we can contact

Please ensure **Job ID PAHR262** is quoted in all communications.