

# CAPABILITY STATEMENT

## Clint Emslie



### Consultant Finance & Advisory

#### CONTACT DETAILS

0472 685 305

The Palms, Unit 4  
62 Glen Osmond Road  
Parkside SA 5063

#### QUALIFICATIONS

- Bachelor of Commerce - Accounting (Hons)
- Diploma of Finance and Mortgage Broking Management

#### PROFESSIONAL ASSOCIATIONS

- South African Institute of Chartered Accountants (Member of Chartered Accountants Worldwide)
- Chartered Financial Analyst (CFA) Institute

Clint is a Consultant within the Finance & Advisory pillar of Pinion Advisory.

Clint brings experience and skills in the areas of finance, accounting and banking. He possesses a relentless desire for building healthy and sustainable client relationships, whilst growing and developing the business.

Clint enjoys working closely with clients to understand their needs, tailoring an appropriate solution to provide sustained success to all stakeholders.

### Areas of expertise

- Finance modelling & forecasting
- Corporate advisory & strategy
- Credit
- Finance Broking
- Costing & pricing
- Relationship management
- Financial accounting (IFRS)
- Presentations
- Business development
- Project management
- Corporate finance
- Financial analysis & reporting
- Budgets
- Asset & business valuation
- Client engagement
- Risk management

### Professional experience

- Pinion Advisory – Consultant Finance & Advisory, February 2024-present
- Commonwealth Bank – Relationship Banker, October 2020–January 2024
- Preferred Finance – Mortgage Broker, January 2020–September 2020
- First Rand Bank (South Africa) – Business Development Manager (Credit Structuring), December 2013–August 2019

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## Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Commodity Finance	Structured FNB's largest pure commodity finance transaction. Providing \$30m against raisins	Red Sun Raisin (South Africa)	2019
Syndicated Working Capital	Led deal team through first syndicated working capital structure within FNB commercial bank	TWK (Large listed Co-Op in South Africa)	2019
Agri PD rating model	Part of team tasked with building a model to determine a refined credit risk rating for our Agri business exposures	Internal bank project	2018