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CALL FOR EXPRESSIONS OF INTEREST

Agronomy Consultant - SA

Are you someone with experience in the agricultural industry who is looking for a rewarding career? Do you want to work within a team of motivated professionals, who enjoy coming to work and take pride in what they do?

Do the following statements also describe you?

- ✓ Enjoy finding practical solutions to complex problems?
- ✓ Thrive working within a team environment but also take responsibility for your own performance?
- ✓ Have a strong sense of professional integrity?
- ✓ Work efficiently and effectively but enjoy some flexibility about when and where you work?
- ✓ Have an entrepreneurial streak and see opportunities where others see obstacles?
- ✓ Have an interest in managing a diverse work program with a broad range of clients?
- ✓ Continuing to learn and stretch yourself?

If this sounds like you, Pinion Advisory have an opportunity to join their Agronomy Consulting Team.

Our Agronomy Consultant will be an integral part of our team, which provides expert advice on dryland agronomy, business management and strategic planning, benchmarking, project management and farm management.

This position is specifically focused on Crop and Pasture Agronomy, however there may be opportunities to experience other areas of our business. The information below provides a detailed outline of the necessary skills, experience and duties required for this position.

ESSENTIAL SKILLS & EXPERIENCE

- A tertiary qualification in a relevant discipline, such as agricultural science or similar
- A minimum of three year's demonstrated experience in a similar role
- Ability to collect, analyse and interpret survey and scientific data
- Demonstrated ability to foster client relationships and maintain high level client engagement through excellent communication and service delivery
- Experience in project management and stakeholder consultation
- Demonstrated report writing experience



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- Excellent written and oral communication skills
- Proven communication and technical writing skills with the capacity to communicate effectively with clients from diverse backgrounds and cultures
- Demonstrated commitment to teamwork and the ability to work autonomously
- Excellent organisational and time management skills
- Current driver's licence

DESIRABLE CRITERIA

- Demonstrated commitment to the company philosophy – its vision, values and culture
- Experience in low rainfall production environments
- Knowledge of health and safety and the ability to complete job safety analyses
- Good (and continually developing) interpersonal, liaison and negotiation skills
- Excellent attention to detail
- Intermediate level computer skills in the Microsoft Office suite
- Ability to maintain a customer service focus
- Accurate and systematic approach to work with the ability to prioritise competing tasks

KEY RESPONSIBILITIES

- Work constructively with the Manager Ag Production & Adoption and team to identify and achieve team goals
- Provide support to colleagues in planning, management and implementation of projects and services, working individually or as part of a team
- Apply appropriate project management, technical and communication skills
- Communicate professionally and proactively with existing and prospective clients, ensuring expectations and issues are appropriately understood and managed
- Contribute to project activities to achieve project milestones, provide value for money in achieving or exceeding client expectations
- Write and present reports which effectively communicate findings and recommendations to clients
- Participate in team and company meetings



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- Identify training/learning opportunities which will enhance personal development and Pinion Advisory's business opportunities
- Discuss with the Manager, improvements or opportunities in service delivery as a result of customer feedback, changes in Government regulation, standard of workplace facilities or work practices etc

More information

We are looking for an Agronomy Consultant who will fit and thrive within our team. The right person will be flexible, adaptable, enjoy a diverse work program and be willing to learn.

Ideally this role will be based in a location that can service the SA Mallee region, however, for the right person, there may be an opportunity for flexibility in this regard. Regardless of the location there will be a requirement for some travel.

More about Pinion Advisory

Pinion Advisory is a leading nationwide independent consulting business specialising in agribusiness and agricultural production, water resource development and environmental management. Our business is now part of an international consulting organisation, which includes US company Pinion Global.

Our diverse team offers a vast array of skills, knowledge, insights and experience. With over 75 consultants in Australia, our team have formal training in either agriculture, environment, commerce, agribusiness, engineering, irrigation, people and culture, extension and education. We have a commitment to developing people and have a recognised graduate program.

The depth of our team results in the delivery of services that are holistic, best practice and tailored to meet client needs. Our service offering ranges from soil and environmental monitoring, agronomy and water management, through to grain marketing, business and people management.

We have a strong focus on collaboration, both internally and with our clients. Sustainability underpins the work we do, both with our clients and within our own business, and our client outcome is to create profitable, sustainable, enterprising clients.

If you are interested to learn more about Pinion Advisory, please explore our website:
<https://www.pinionadvisory.com/>

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What we offer

We provide a unique environment that blends the best of a professional workplace with a friendly and helpful culture.

The successful applicant will be offered:

- An attractive salary package commensurate with knowledge and experience
- Flexible working arrangements, enabling our team members to enjoy their personal pursuits whilst delivering excellent service.
- A positive work environment with a culture that embraces diversity and encourages employees to be themselves
- A diverse workload that will change daily
- The prospect of being part of a leading, independent national organisation with international connections.

How to apply

If you wish to have a confidential discussion regarding the specifics of the role, please contact Tony Craddock on 0417 809 317.

Applications may be made by submitting a resume and a cover letter of no more than two pages to kwoodrow@pinionadvisory.com

Please ensure **Job ID PAHR260** is quoted in all communications.

The **closing date for applications is 19 March 2024**, however, we reserve the right to conduct interviews and appoint a candidate to the position prior to the closing date.