

# CALL FOR EXPRESSIONS OF INTEREST



## Senior Environmental Consultant – Mildura

Do you want a rewarding career working in a business recognised for the great culture they have and the quality of the people who work there?

Would you like a position which offers interesting challenges and allows you to be creative and think strategically?

Would you like to work with industry leaders, have the opportunity to shape your own workload, and work on a broad range of projects with your colleagues located around Australia?

Do you want to work with a team of motivated professionals, who enjoy coming to work and take pride in what they do?

### Do the following statements also describe you?

- Enjoy finding practical solutions to complex problems
- Thrive on working within a team environment, but also take responsibility for your own performance
- Have a strong sense of professional integrity
- Work efficiently and effectively but like to have some flexibility about when and where you work
- Have an entrepreneurial streak, or see opportunities where others see obstacles
- Have an interest in managing a diverse workload with a broad range of clients
- Have the desire to continue to learn and stretch yourself

### If this sounds like you, Pinion Advisory may have an opportunity for you.

Our business is growing, and we have a great opportunity for a motivated commercially minded Senior Environmental Consultant to join our team and grow with us as our business grows.

Our Senior Environmental Consultant is a key member of the team, having direct involvement with clients and contributing to the delivery of industry outcomes, through stakeholder engagement.

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The information in this document provides a detailed outline of the skills and experience required and the key responsibilities of this position.

## Essential skills and experience

- A tertiary qualification relevant to Pinion Advisory's scope of environmental consulting services
- A minimum of eight years of demonstrated experience in a similar (or relevant) role
- A commercial mindset with demonstrated experience in business development
- Demonstrated project management experience in a commercial environment
- Demonstrated commitment to teamwork and the construction of a supportive, collaborative work environment
- Good knowledge of general workplace health and safety requirements, risk assessment and risk management
- Demonstrated alignment to the company philosophy – its' vision, goals and culture
- Excellent communication and writing skills, with the capacity to communicate effectively with clients from diverse backgrounds and cultures
- Excellent attention to detail, organisational and time management skills
- High level of computer literacy
- Accreditation for native vegetation removal assessments in at least one State (Victoria, NSW or SA), and if not, the desire and adequate experience needed to gain accreditation
- Current driver's licence

## Desirable skills and experience

- Experience in delivery of workshop/seminars/presentations to varied audiences
- Some knowledge/experience of agriculture or irrigation development
- Knowledge of policies regarding the Murray Darling Basin and its operation
- Experience in GIS

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## Key responsibilities

The duties of this position will vary dependent on the specific client or project on which you are working. The duties of the position may include but not be limited to:

- Deliver high-quality environmental consulting services to a broad range of clients and industries
- Build business for yourself and others in the team, as related to Pinion Advisory's service areas of agribusiness, water and environment
- Work with existing and new clients to identify appropriate, practical and scientifically sound environmental solutions, engaging other technical specialists and resources within Pinion Advisory, as required
- Project management. Key tasks, as related to project management, will include:
  - business development - project scope, budget and proposal development
  - project establishment and administration – implement contracts/engagement agreements, confirm payment terms, establish internal project set up with accounts team, ongoing management of project performance and invoicing advice
  - client liaison – understand, proactively and professionally manage client expectations of delivery and communication
  - team liaison - understand and proactively manage project manager and team member expectations of delivery and communication
  - workplans - manage workflow within Pinion Advisory and with subcontractors
  - budget management - work to and manage project/task budgets and provide regular updates to the project manager
  - project tracking - ongoing management of project scopes, resources, milestones and timelines
- Demonstrate a commercial mindset and contribute to the commercial success of Pinion Advisory
- Write technical reports suited to a broad range of audiences
- Peer review of plans, specifications and reports before issue to client
- Identify and promote any cross-selling opportunities within Pinion Advisory
- Regular and proactive communication with the service area manager about business opportunities and performance

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- Stay up to date with industry happenings
- Be a role model for a culture among staff that is open to change and supports continuous quality improvement, collaboration, respect and accountability
- Undertake other duties as directed by management within the scope of the incumbent's qualifications, knowledge, skills and experience

## More information

We are looking for a Senior Environmental Consultant who will fit and thrive within our team. The right person will be flexible, adaptable, enjoy a diverse workload and be willing to pass on their knowledge and experience as well as learn from our existing consultants.

Based in Mildura, the successful candidate will develop environmental consulting opportunities across Pinion Advisory's existing client base, while also developing new clients both locally and further afield.

There will be a requirement for some travel inter and intra state.

## More about Pinion Advisory

Pinion Advisory is a leading nationwide independent consulting business specialising in agribusiness and agricultural production, water resource development and environmental management.

Our business was established in July 2020 following the merger of three pre-existing businesses, Rural Directions, Macquarie Franklin and Sunraysia Environmental, and is now part of a global consulting organisation, which includes US company Pinion Global. On 1 January 2022 HydroPlan became part of the Pinion Advisory family, supplementing the service offering of our Water Resources team, bringing additional expertise in the design and construction of irrigation projects across golf and recreation, horse racing, local government and rural water utilities.

Pinion Advisory combines the complementary skills and capability of the merged businesses, to give increased geographic spread and technical capability across Australia, with offices in every state.

Our diverse team offers a vast array of skills, knowledge, insights and experience. With over 75 consultants, our team have formal training in either agriculture, environment, commerce, agribusiness, engineering, irrigation, people and culture, extension and education. We have a commitment to developing people and have a recognised graduate program.

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The depth of our team results in the delivery of services that are holistic, best practice and tailored to meet client needs. Our service offering ranges from soils and environmental monitoring, agronomy and water management, through to grain marketing, business and people management.

We have a strong focus on collaboration, both internally and with our clients. Sustainability underpins the work we do, both with our clients and within our own business and our client outcome is to create profitable, sustainable, enterprising clients.

If you are interested to learn more about Pinion Advisory, please explore our website: <https://www.pinionadvisory.com/>

## What we offer

We provide a unique environment that blends the best of a professional workplace with a friendly and helpful culture.

The successful applicant will be offered:

- An attractive salary package and dynamic work environment
- Inclusion in a leading, independent national company with international connections
- The ability to shape your own workload and develop business in the type of work you enjoy
- An opportunity to work with industry leading professionals in a collaborative team environment
- A culture that embraces diversity and flexible working arrangements, enabling our team members to enjoy their personal pursuits whilst also delivering excellent client service
- If you don't already live in Mildura, the opportunity to live and work in a well serviced and welcoming rural city

If you wish to have a confidential discussion regarding the specifics of the role, please contact Kathy Woodrow on 0439 541 858.

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## How to apply

To apply for this position at Pinion Advisory, please email the following information to [kwoodrow@pinionadvisory.com](mailto:kwoodrow@pinionadvisory.com)

- A cover letter of no more than two pages, outlining your demonstrated skills and experience addressing the essential criteria, who you are and why you think you would be a good fit at Pinion Advisory
- Your current CV outlining relevant training, experience and contact details (maximum of two pages)
- Details of two referees we can contact

Please ensure **Job ID PAHR237** is quoted in all communications.