

CALL FOR EXPRESSIONS OF INTEREST



Consultant – sustainability strategy

Are you interested in a rewarding career that will blend time outdoors with office-based duties?

Would you like to work alongside industry leaders, have the opportunity to lead your own projects, be a mentor and shape your own workload?

Do you want to work with a team of motivated professionals, who enjoy coming to work and take pride in what they do?

Do the following statements also describe you?

- Enjoy finding practical solutions to complex problems?
- Thrive working within a team environment but also take responsibility for your own performance?
- Have a strong sense of professional integrity?
- Work efficiently and effectively but like to have some flexibility about when and where you work?
- Have an entrepreneurial streak or see opportunities where others see obstacles?
- Have an interest in managing a diverse workload with a broad range of clients?
- Have the desire to continue to learn and stretch yourself?

If this sounds like you, Pinion Advisory may have an opportunity for you in their sustainability strategy team.

Our business is growing and one of our service areas with the greatest potential for growth is our sustainability strategy team. We are looking for a motivated person to join our team and grow with us as our business grows.

This person will have a minimum three years' relevant experience in environmental or agricultural science. We encourage candidates with experience in consulting, project management and knowledge of agricultural production systems to apply.

The information below provides a detailed outline of the necessary skills, experience and duties required for this position.

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Essential criteria

- A tertiary qualification in a relevant discipline such as environmental or agricultural science.
- At least three years demonstrated experience in a position working within the agriculture/environment sectors, ideally with a focus on work related to agricultural sustainability.
- Knowledge of agricultural production systems.
- Excellent communication and technical writing skills, with the capacity to communicate effectively with clients from diverse backgrounds and cultures.
- Strong project management capability.
- High level interpersonal, liaison and negotiation skills.
- Excellent attention to detail.
- Intermediate level computer skills in the Microsoft Office suite.
- Excellent organisational and time management skills.
- Ability to maintain a customer service focus.
- Demonstrated commitment to teamwork and the ability to work autonomously.
- A willingness to work across all service areas within the business, as required.
- Current driver's licence.
- Willingness to travel for work (intra and inter-state). NB: travel will be negotiated with successful applicant.
- Current Australian work rights.

Key responsibilities

Duties of the consultant – sustainability strategy will include, but not be limited to, the following:

- Work with the Pinion Advisory sustainability strategy team to deliver sustainability projects with new and existing clients.
- Provide expert advice to clients on opportunities and risks associated with agricultural sustainability, ESG, environmental accreditation and carbon farming, specific to individual business situations.

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- Be involved in the design and delivery of extension and adoption programs and products related to agricultural sustainability.
- Contribute to teams delivering broader industry projects relevant to agricultural sustainability, or other areas within the skill set of the consultant, as appropriate.
- Contribute technical advice to sustainability auditing programs, as required.
- Depending on the skills and experience of the consultant, contribute to supporting client servicing and program/resource development in other areas of the business (e.g., livestock, farm business, agriculture).
- Write and present reports, which effectively communicate findings and recommendations to clients.
- Develop solid relationships with clients and stakeholders throughout Australia and the region where located.
- Undertake effective and efficient project and client management tasks using provided systems.
- Embrace a continuous improvement ethos and communicate to team leaders any opportunities to improve what we do and how we do it.
- Communicate in a professional, clear and concise manner (both verbal and in writing) with the Pinion Advisory team and clients.
- Support the implementation of the business strategy for the Pinion sustainability strategy service area.
- Undertake administration duties in a timely manner, such as timesheets, submitting mileage records and clearly labelling receipts.
- Implement the Workplace Health and Safety policy.
- Comply with all approved Pinion Advisory policies and procedures.
- Undertake other duties as directed by management within the scope of the incumbent's qualifications, knowledge, skills, and experience.

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More information

We are looking for a team member who will be flexible, adaptable, enjoy a diverse workload and be willing to learn. The right person will fit and thrive within our sustainability strategy service area.

There will be occasions to work across all service areas within the business presenting opportunities to broaden your horizons, learn from experts and offer others the benefits of your knowledge skills and experience.

This position will provide an opportunity to operate in a variety of capacities with the potential for a mix of field and office-based work.

Additional to our current activities we are looking to expand our services and there is an expectation that this position will actively support our team in these endeavours, whilst also being alert for any business opportunities for all service areas of our business.

For the right candidate there is an opportunity for this position to be based in any of our Pinion Advisory offices, and it is anticipated that some travel both inter and intrastate will be required.

More about Pinion Advisory

Pinion Advisory is a leading nationwide independent consulting business specialising in agribusiness and agricultural production, water resource development, and environmental management.

Our business was established in July 2020 following the merger of three pre-existing businesses, Rural Directions, Macquarie Franklin and Sunraysia Environmental, and is now part of a global consulting organisation, which includes US company KCoe Isom, who are currently rebranding as Pinion. On 1 January 2022 HydroPlan joined Pinion Advisory to supplement the service offering of our water resources team, bringing additional expertise in the design and construction of irrigation projects across golf and recreation, horse racing, local government, and rural water utilities.

Pinion Advisory combines the complementary skills and capability of the merged businesses, to give increased geographic spread and technical capability across Australia, with offices in every state.

Our diverse team offers a vast array of skills, knowledge, insights and experience. With over 75 consultants, our team have formal training in either agriculture, environment, commerce, agribusiness, engineering, irrigation, people and culture, extension and education. We have a commitment to developing people and have a recognised graduate program.

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The depth of our team results in the delivery of services that are holistic, best practice and tailored to meet client needs. Our service offering ranges from soils and environmental monitoring, agronomy and water management, through to grain marketing, business and people management. We have a strong focus on collaboration, both internally and with our clients. Sustainability underpins the work

we do, both with our clients and within our own business and our client outcome is to create profitable, sustainable, enterprising clients.

If you are interested to learn more about Pinion Advisory, please explore our website: <https://www.pinionadvisory.com>

What we offer

We provide a unique environment that blends the best of a professional workplace with a friendly and helpful culture.

The successful applicant will be offered:

- An attractive salary package, which will include a fully maintained vehicle.
- The prospect of being part of a leading, independent national organisation with international connections.
- An opportunity to work with industry leading professionals who will provide a collaborative team environment and the benefits of their knowledge and experience.
- The opportunity to work on large-scale projects, changing the landscape of agriculture throughout Australia.
- A culture that embraces diversity and flexible working arrangements, enabling our team members to enjoy their personal pursuits, whilst also delivering excellent client service.

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How to apply

To apply for this position at Pinion Advisory, please email the following information to kwoodrow@pinionadvisory.com:

- A cover letter of no more than two pages, outlining your demonstrated skills and experience addressing the essential criteria, who you are and why you think you would be a good fit at Pinion Advisory.
- Your current CV outlining relevant training, experience and contact details (maximum of two pages).
- Details of two referees we can contact.

Please ensure **Job ID PAHR207** is quoted in all communications.

All submissions and enquiries will remain confidential.

The **closing date for applications is 6 December 2022**, however, we reserve the right to conduct interviews and appoint a candidate to the position prior to the closing date.