

CAPABILITY STATEMENT

Michael Bagshaw



Consultant Agribusiness

CONTACT DETAILS

0409 793 946

The Palms, Unit 4
62 Glen Osmond Road
PARKSIDE SA 5063

QUALIFICATIONS

- Ad Dip Rural Business Management
- Bachelor of Business (accounting)
- Graduate, Company Directors Course, AICD
- Grad Cert Business Law

PROFESSIONAL ASSOCIATIONS

- Australian Institute of Company Directors
- Mortgage and Finance Association of Australia

COMMITTEES OR BOARDS

- Board Member, Childhood Cancer Association 2000 – 2011 (life member)
- Team Leader, Operation Flinders 2019 - present

Michael has recently joined the Pinion Advisory team. He has practical agricultural experience and formal qualifications in agriculture, accounting, and is currently undertaking study for a Bachelor of Law.

Michael has 18 years of experience in providing high level financial solutions to the agricultural sector. He has worked with farming families to review finances, finance new or existing projects, protect trading and assets and plan for succession, including discussion around wills and estate planning.

In addition to this, he has facilitated financial literacy workshops to farming families. These workshops included the fundamentals of budgeting, the difference between the profit and loss statement and a cash flow statement, accrual vs cash accounting, the right questions to ask your accountant, and how to best negotiate with your bank.

Michael is a proven communicator to various groups of people within the agricultural sector, including affiliated professionals.

Areas of expertise

- Finance reviews
- Financial literacy workshops
- Advisory boards
- Equipment financing
- Succession planning

Professional experience

- Pinion Advisory – Agribusiness Consultant, 2022-current
- Bagshaw Agri Consulting - Consultant and Director, 2004-2022
- Edwards Marshall – Graduate Accountant, 2002-2004
- Narraburra Holdings (family farm) – Managing Director, 1987-2002
- Narraburra Holdings (family farm) – General Duties, 1983-1987

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Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Advisory board delivery	Chairing Advisory Boards on behalf of farming families and family corporates. Topics can include governance, strategic planning, debt management, succession, and profit optimisation	Various farm business clients	2018-ongoing
Finance reviews	Finance reviews – focusing on the suitability of current finance facilities, cost of funds, and level of security held. Also, looking at ways to reduce the customer margin	Various farm business clients	2004-ongoing
Financing projects	Financing new projects or refinancing to a more suitable financial institution	Various farm business clients	2004-ongoing
Succession planning	Succession planning, inclusive of family meetings	Various farm business clients	2004-ongoing
Trading and asset protection	Initial discussion with clients around appropriate entity structures for trading, and asset protection. Then liaising with suitable professionals for advice	Various farm business clients	2004-ongoing
Wills and estate planning	Initial discussion around wills, and estate planning. Then liaising with professionals to put these in place	Various farm business clients	2004-ongoing