

# LEADING PEOPLE FOR PERFORMANCE & PROFIT



**DID YOU KNOW THAT LEADERSHIP STYLE CONTRIBUTES TO A 70% VARIANCE IN TEAM ENGAGEMENT LEVEL?** *(Gallup 2020 GQ12 Meta-Analysis on Employee Engagement)*

## BENEFITS

- Become a positive leader
- Improve communication
- Increase team engagement
- Have motivated team members
- Greater productivity and profitability
- Improve relationships at work and at home

## FEATURES

Leading for Performance and Profit is a personal development program designed to improve emotional intelligence and communication. Armed with insights and strategies that demystify human behaviour and keep us accountable for what we say and do, this program will greatly enhance inter-personal relationships.

Delivered to management and staff of family farming businesses, farming systems or corporate groups. Options include:

### Two delivery methods for workshops:

- Online group workshops, three x 2.5 hour sessions
- In person workshops,
  - Delivered over one or two sessions, full or half days
  - Held in Clare, Freeling or other locations as offered by Pinion Advisory

Private delivery also available to groups of up to 12. Either online, in person at a Pinion Advisory office or in a location of your choice.

## WHY WORK WITH US

Pinion Advisory has worked as an independent consulting business helping farming businesses, farming and corporate organisations advance people, human resource management and succession planning for over 20 years.

We understand the impact that personal development of individuals, sound human resource management practices and well implemented succession planning have on business success and longevity. Our whole of business view, understanding people and farm business management underpins the practical approach that we take.

Importantly, we listen to our clients' needs and have the ability to tailor services accordingly. Our specialized Pinion Advisory consultants can offer a multidisciplinary approach to develop your people and team.

## INVESTMENT

\$550 per business (GST inc)

## WORKSHOP DETAILS

Please register your interest and we will advise when we have other sessions planned.

## TO REGISTER

[www.pinionadvisory.com/events](http://www.pinionadvisory.com/events)  
T: 1300 746 466

## DELIVERER



Delivered by People Development Consultant, Bron Stedall. Bron has

been the principal of Mind Matters Coaching since 2018. Here she developed the MINDCRAFT program and provided conflict resolution services as a mediator.

Bron recently joined the Pinion Advisory team, where she will develop and deliver people development programs and offer mental health support. Bron enjoys working with clients to facilitate changes in perspective and behaviour which, in turn, improves wellbeing, interpersonal relationships and workplace performance.

For more information contact us on 1300 746 466,  
email [admin@pinionadvisory.com](mailto:admin@pinionadvisory.com) or visit [www.pinionadvisory.com](http://www.pinionadvisory.com)