

# LEADING FOR PERFORMANCE & PROFIT



## DID YOU KNOW THAT LEADERSHIP STYLE CONTRIBUTES TO A 70% VARIANCE IN TEAM ENGAGEMENT LEVEL? (Gallup 2020 GQ12 Meta-Analysis on Employee Engagement)

This practical interactive online workshop series has been developed for those:

- Leading and managing farm teams
- Wanting to boost teamwork, job satisfaction, productivity and profitability
- Experiencing frustrations, conflict, grievances among staff or management, or high staff turnover

These workshops will give you a greater understanding of human behaviour and equip you with skills to improve interpersonal relationships at work and home.

### learning outcomes

- Understand the cause and effect of behaviour and how to make positive changes
- Manage stress by using practical and proven management tools
- Develop the ability to form a balanced perspective in times of conflict which facilitates mutually beneficial outcomes
- Be able to understand team members, value their strengths and support them to identify their own areas for growth
- Create a positive culture and effective team where accountability drives outcomes

### farm leaders are asking us

- Why is it so hard to keep people happy?
- How can I retain my great team members?
- How can I improve my communication?
- What can I do to support someone going through a tough time?
- How can I maintain relationships and manage conflict?
- How can I better manage my mental health?
- How can I achieve better work life balance?

This online workshop series will address these common challenges and plenty more. It will include:

- Stories, models and insights from psychology and coaching disciplines to equip you with a better understanding of human behaviour
- Practical tools to manage yourself and others in stressful circumstances and daily life

### format

- Delivered as an interactive online workshop via Microsoft Teams
- 3 sessions, 2.5 hours per session, delivered weekly
- Recording of sessions emailed to all participants
- Workshop manual posted out to all participants

#### INVESTMENT

\$550 per business (GST inc)

#### WORKSHOP DATES

GROUP ONE:  
14, 21 & 28 June, 8.30am - 11am

GROUP TWO:  
23, 30 June & 7 July, 11.30am - 2pm

GROUP THREE:  
Commencing in July (dates TBA)

#### *Can't make these dates?*

Please register your interest and we will advise when we have other sessions planned.

#### TO REGISTER

[www.pinionadvisory.com/events](http://www.pinionadvisory.com/events)  
T: 1300 746 466

#### DELIVERER

Delivered by People Development Consultant, Bron Stedall. Bron has



been the principal of Mind Matters Coaching since 2018. Here she developed the MINDCRAFT program and provided conflict resolution services as a mediator.

Bron recently joined the Pinion Advisory team, where she will develop and deliver people development programs and offer mental health support. Bron enjoys working with clients to facilitate changes in perspective and behaviour which, in turn, improves wellbeing, interpersonal relationships and workplace performance.