



ANNUAL BUSINESS REVIEW

Setting time to strategically review your business each year to ensure your business goals

Are you feeling weighed down by working in your business instead of working on it? We understand that, as a small business owner or farmer, it can be challenging to find the time to step back and assess the bigger picture. That's why we offer an Annual Business Review service tailored specifically to you and your business.

During the review process, an experienced independent consultant will lead a meeting with you, your family and/or your business team to review the performance of your business over the past year. This is your chance to reflect on the progress you've made and identify areas for improvement.

Our consultant will guide you through an analysis of the position and structure of your business, helping you to identify opportunities and develop an action plan to achieve your business goals. By openly discussing your ambitions and goals with your family and business members, you can work together to create a strategic plan, for the year ahead, that's customised to your business's unique needs.

Our service covers all aspects of your business, including financial benchmarking analysis, to help you keep track of your progress. With our expert guidance, you can work towards achieving your goals and find ways to bring your business to the next level.

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FEATURES

Our Annual Business Review service provides you with a half day business meeting, chaired by one of our experienced and independent agribusiness consultants. Prior to the meeting, you will be asked to supply data so that your business can be analysed using Pinion Advisory SnapShot Premium™ financial benchmarking system.

After the meeting, your consultant will create an action plan and notes, based on your agreed outcomes. This allows you to track your progress as you achieve your goals.

Features of the service are:

- Provision of pre meeting materials and checklists to focus thinking and prepare participants
- Provision of SnapShot Premium™ benchmarking reports
- A half day group meeting chaired by an independent consultant, to review the business operations, financials and strategy for the year ahead
- Provision of written meeting notes and an action list

BENEFITS TO YOUR BUSINESS

- Review the previous year to identify what worked well and what could be improved upon
- Dedicates time to reflect and set goals, guided by an independent chairperson
- Communicate and understand the wishes and goals of your team
- Improve the overall professionalism and accountability of your business
- Ensure your business reaches its full potential

Undertaking annual reviews has proven to be the 'winning formula' for farming and small businesses as it requires you to make time to critically review your business.

Our Annual Business Review service is tailored to you and your business situation to ensure your needs are met. We can come to your workplace or you are welcome to use our boardrooms/meeting facilities.

WHY WORK WITH US

With over two decades of dedicated experience fostering business development and growth, our holistic methodology integrates technical, production and management aspects to cater to your needs.

At our core, we offer a professional, independent and innovative approach along with a genuine desire to help you achieve your goals.

For more information
contact us on **1300 746 466**
or visit **pinionadvisory.com**

