

new delivered end user SMS

Pinion Advisory has made some changes to its Prices Direct™ and Harvest Direct™ products based on feedback from clients. This included that the early afternoon text provided little value. There was also a need to provide more pricing on a wider range of commodities, and on delivered end user and buyers call bids at more sites.

As a result, the early afternoon text has been discontinued and a new, more detailed text has been developed. Going forward, this will mean that two texts will be sent in the mid-afternoon time slot each weekday.

The first will be as per the SMS that you already receive mid-afternoon, with no change to the information provided.

The second text will appear as below. It is important to note that the prices are **firm bids**, not numbers that grain is being offered at. This text will show the best price for delivered end user and buyers call bids for each commodity. Each of the prices are likely to be specific to a particular buyer on the day the price is published, with differing delivery terms. It is up to the grower to check with the buyer when delivery is likely to occur. Texts are tailored to the Outer Harbour, Yorke Peninsula and Eyre Peninsula regions. The Prices Direct and Harvest Direct Code sheet (<https://bit.ly/3AEv8uc>) provides more detail on the individual codes used.

Due to space limitations we cannot include buyer codes. The table below tells you which buyers usually operate at which sites. Ring the Pinion Advisory office for more information on 1300 746 466, or check your Market Directions™ newsletter if you need more detail.

		Grain prices	
Commodity code	AP	350(DU)	365(DEU N)
	BAR1	255(DU)	278(DEU N)
	K	950(DU)	
	P	44(DU)	
	B	360(B)	370(DEU N)
	HAL	1180(DU)	1120(DCG) 1070 (B)
	NIPT	1180(DU)	1120(DCG) 1070 (B)
	Cs	774(MB)	
	Season	21/22	
Commodity code	Wm	343(DU)	357(DI)
	BARm	274(DU)	293(DI) 263.62(MB)
	K	800(DU)	
	P	440(DU)	
	B	420(B)	415 (DEU N)
	HAL	1130(DCG)	1070(B) 1180(DU) 1215(AR)
	NIPT	1130(DCG)	1070(B) 1180(DU) 1215(AR)
	Cs	870(W)	870(DEU N)
	Cgm	870(W)	870(DEU N)
		Delivery point	

DELIVERY POINT/CODE	BUYER
Ardrossan (AR)	Vi, AGE, CBH, CSE, AWB
Bowmans (B)	AGT
Daveyston (DEU D)	AWB
Delivered Adelaide zone (DEU A)	CSE, AGE
Dublin (DU)	AGE
Dublin Clean Grain (DCG)	ADM
Inner Harbour (IH)	Vi, CSE
Inner Harbour - buyers call (DI)	Vi, AGE, Qu
Lucky Bay - buyers call (DLB)	AGE
Murray Bridge (DEU MB)	ADM, AWB, Ri, Ing
Port Giles - buyers call (DG)	Vi
Port Lincoln - buyers call (DL)	Vi
Rupunyup	AGE
Thevenard - buyers all (DT)	Vi
Wallaroo - buyers call (DW)	Vi
Wasleys (DEU W)	AWB, Ri
Delivered North (DEU N)	ADM, AGE