

# NEXT GEN BREAKTHROUGH GROUP



## supporting the next generation of farm managers

Managing a farm is a complex business. A program built around the skills and knowledge required to run a modern farming business, Next Gen Breakthrough has been designed to assist and support the development of the next generation of farm managers. This program is ideally suited to next generation farm managers starting their management journey, working through succession and wanting to improve their leadership skills.

Next Gen Breakthrough steps through key financial, business and people management skills with practical tips, tricks and tools to gain confidence in decision making on farm. The participants in this program learn from fellow producers and their mentors to make a positive impact in their farm businesses.

The Next Gen Breakthrough program will benefit participants through:



Connecting with like-minded producers to share ideas and experiences



Coaching from experienced Pinion Advisory consultants to implement the actions from the workshops



Creating an entrepreneurial and opportunity focused mindset



Gain confidence in decision making and improve farm management skills



Gain key financial, business and people management skills required to run a successful and professional farm business



Facilitated mentoring framework between current farm managers and the next gen to share experiences and advice for perpetual businesses



Developing a detailed action plan for the management succession of the business



Developing your business and people skills to become an effective manager and leader



Benchmarking business and management performance to review and improve throughout the program

*“Definitely sign up for it. The people you meet provide a different insight into how they farm and run a business. The information I have learnt in such a short time is incredible. It’s an enjoyable environment to be in” 2020 Next Gen*

*“I’ve already considered telling family members and neighbours that this program would be beneficial. Well worth doing if developing leadership skills is a priority” 2020 Mentor*

# NEXT GEN BREAKTHROUGH GROUP



pinion  
ADVISORY

## supporting the next generation of farm managers

### What to expect

- Two 2-day workshops each year for 3 years
- Inter-workshop coaching from experienced Pinion Advisory consultants
- Mentors, chosen by participants, engaged in the process and attend one workshop per year
- Networking dinner at each workshop, facilitated by the program at cost to participants

### COMMITMENT

\$4,400 per business (up to 2 participants) per year GST inc

Mentors attend free of charge (up to 2 per business)

Time to attend workshops and coaching sessions and collect information for various tools used throughout the program.

### Meet the program team



#### Basil Doonan, business and financials

Basil has over 25 years' experience in farm business management, training, and consultancy. He works throughout Australia and overseas in grazing industries, primarily consulting to farm business owners and managers.



#### Carlyn Sherriff, people and business

Carlyn is the team leader of people management and succession for Pinion Advisory. She has skills and experience in people management and human resources, leadership training, succession and developing workplace culture.



#### Ashley Evans, project coordination and people

Ashley is an agribusiness consultant with Pinion Advisory and the project coordinator for the Next Gen Breakthrough Group in Tasmania. She has skills and experience in project management, event coordination and agriculture training, and extension.

For more information or to express your interest call program coordinator

 Ashley Evans - 0418 854 536

 aevans@pinionadvisory.com

 [pinionadvisory.com/events](https://pinionadvisory.com/events)