

Henry Treloar



**Consultant
Agribusiness**

CONTACT DETAILS

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ThinLab Waite Campus
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QUALIFICATIONS

- Bachelor of Commerce (Accounting & Corporate Finance)

PROFESSIONAL ASSOCIATIONS

- Family Business Australia and New Zealand (FBANZ) accredited advisor
- Member of the British Institute of Agricultural Consultants (BIAC)

Henry is a Consultant for Pinion Advisory working within the Pinion Centre for Family Agribusiness Team, where his focus areas include advisory boards, corporate governance, succession planning and benchmarking oversight.

Henry has experience in a multitude of roles ranging from hands-on farming with livestock and cropping operations to technical application of financial and business knowledge to farm businesses. Henry has excellent communication skills and is able to convey complex messages in an easily understood way.

Henry relishes combining his practical and technical knowledge and understanding, to deliver profitable and sustainable outcomes for clients.

Areas of expertise

- Advisory boards
- Strategic planning
- Benchmarking and business analysis
- Corporate governance
- Farm business management
- Collaborative joint ventures
- Succession planning
- Equity partnerships
- Family business advising
- Contract farming agreements
- Carbon farming

Professional experience

- Pinion Advisory – Consultant - Agribusiness, 2020–present
- Brown & Co LLP, East Anglia (United Kingdom) - Agricultural Business Consultant, 2018-2020
- TA Field Estates - Assistant Manager, 2016-2017
- Rural Directions - Graduate Agribusiness Consultant, 2014-2015
- Perks & Associates - Graduate accountant, 2012-2013

CAPABILITY STATEMENT

Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Farm business advisor services for individual clients	Collate and analyse business data, prepare benchmarking report, support clients to identify and develop actions to improve business performance	Various farm business clients	2020-ongoing
Succession planning	Facilitation of succession planning to identify a strategy to ensure all stakeholders have an opportunity for success	Various farm business clients	2020-ongoing
Our Farm Our Plan 1:1 Support	Delivery of 1:1 business coaching for dairy farmers	Dairy Australia	2022-ongoing
Business Governance and Investment in Dairy	Delivery & support of workshops & webinars for dairy producers to become investment ready	Dairy Australia	2020-ongoing
Advisory Board Services	Delivery of strategic and technical business meetings	Various farm business clients	2020-ongoing
Rangeland Property Management Plans	Delivery of property management plans for landholders in the Southern Flinders to develop resilience and productivity in their businesses	Yorke & Mid North Landscape Board	2021-2022
Farm business management	Delivery of business planning to drought affected businesses in SA	Department of Primary Industries & Regions (PIRSA)	2020-2021
Agricultural collaborative business structures	Project management and delivery of reports on collaborative ventures for agricultural businesses	Regional Development Australia Yorke & Mid North	2020

CAPABILITY STATEMENT

Environmental Land Management Schemes (ELMS) carbon farming test & trial	Project management and delivery for identification of carbon storage/offset techniques, barriers to entry, levels of financial incentive and support required, to implement an effective carbon farming scheme to replace direct support payments	Department for Environment, Food & Affairs (DEFRA), United Kingdom	2019-2020
Farmbench national benchmarking program	Benchmarking analysis for arable & potato enterprises in East Anglia	Agriculture & Horticulture Development Board (AHDB), United Kingdom	2018-2020