

Henry Treloar



**Consultant
Agribusiness**

CONTACT DETAILS

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QUALIFICATIONS

- Bachelor of Commerce (Accounting & Corporate Finance)

PROFESSIONAL ASSOCIATIONS

- The British Institute of Agricultural Consultants (BIAC)

Henry is a Consultant for Pinion Advisory working within the Pinion Centre for Family Agribusiness Team, where his focus areas include advisory boards, corporate governance, and benchmarking oversight.

Henry has experience in a multitude of roles ranging from hands-on farming with livestock and cropping operations to technical application of financial and business knowledge to farm businesses. Henry has excellent communication skills and is able to convey complex messages in an easily understood way.

Henry relishes combining his practical and technical knowledge and understanding, to deliver profitable and sustainable outcomes for clients.

Areas of expertise

- Advisory boards
- Benchmarking and business analysis
- Farm business management
- Project management
- Strategic planning
- Business planning & succession
- Corporate governance
- Collaborative joint ventures
- Equity partnerships
- Contract farming agreements

Professional experience

- Pinion Advisory – Consultant - Agribusiness, 2020–present
- Brown & Co LLP, East Anglia (United Kingdom) - Agricultural Business Consultant, 2018-2020
- TA Field Estates - Assistant Manager, 2016-2017
- Rural Directions - Graduate Agribusiness Consultant, 2014-2015
- Perks & Associates - Graduate accountant, 2012-2013

CAPABILITY STATEMENT

Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Farm business advisor services for individual clients	Collate and analyse business data, prepare benchmarking report, support clients to identify and develop actions to improve business performance	Various farm business clients	2020-ongoing
Succession planning	Facilitation of succession planning to identify a strategy to ensure all stakeholders have an opportunity for success	Various farm business clients	2020-ongoing
Corporate Governance and Investment in Dairy	Delivery & support of workshops & webinars for dairy producers to become investment ready	Dairy Australia	2020-ongoing
Advisory Board Services	Delivery of strategic and technical business meetings	Various farm business clients	2020-ongoing
Farm business management	Delivery of business planning to drought affected businesses in SA	Department of Primary Industries & Regions (PIRSA)	2020-ongoing
Agricultural collaborative business structures	Project management and delivery of reports on collaborative ventures for agricultural businesses	Regional Development Australia Yorke & Mid North	2020
Environmental Land Management Schemes (ELMS) carbon farming test & trial	Project management and delivery for identification of carbon storage/offset techniques, barriers to entry, levels of financial incentive and support required, to implement an effective carbon farming scheme to replace direct support payments	Department for Environment, Food & Affairs (DEFRA), United Kingdom	2019-2020
Farmbench national benchmarking program	Benchmarking analysis for arable & potato enterprises in East Anglia	Agriculture & Horticulture Development Board (AHDB), United Kingdom	2018-2020