

# CAPABILITY STATEMENT

## Carlyn Sherriff



**Senior Agribusiness  
Consultant/People  
Management and  
Succession Team Leader**

### CONTACT DETAILS

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Clare SA 5453

### QUALIFICATIONS

- B Economics  
(International  
Agricultural Business)
- Dip Management

### PROFESSIONAL ASSOCIATIONS

- Australasia-Pacific  
Extension Network

### COMMITTEES OR BOARDS

- Finance Officer -  
Management Committee,  
Clare Valley Children's  
Centre

Carlyn is team leader of people management and succession business area for Pinion Advisory. Carlyn provides key skills in people management systems, succession and developing workplace culture and efficiency. She is motivated by building and developing relationships for long-term outcomes.

Carlyn also has skills in business planning, strategic planning and benchmarking for agribusiness. She has extensive experience managing national projects ranging from leadership skill development to event delivery.

Carlyn is committed to working with people in agribusiness to develop their skills and capabilities.

### Areas of expertise

- Project management
- Extension and communication
- Facilitation
- Monitoring and evaluation
- HR management
- Business planning and benchmarking
- Accountability and governance
- Succession planning

### Professional experience

- Pinion Advisory (Rural Directions) - Senior Agribusiness Consultant, 2005-present

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## Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Individual consulting	Delivery of one on one services including: <ul style="list-style-type: none"> <li>• People management</li> <li>• Succession</li> <li>• Benchmarking</li> <li>• Business planning</li> <li>• Strategic planning</li> </ul>	Individual businesses	Ongoing
Next Gen Breakthrough	Delivering capability development workshops	Individual businesses	2020–ongoing
MeatUp forums	Project lead, delivering large scale events for the red meat industry	Meat & Livestock Australia	2020–ongoing
Farm Business Management	Delivering business plans, coaching and training materials	PIRSA	2020–ongoing
Various strategic plans	Delivery of strategic plans	Various	Ongoing
Dairy Business Governance and Investment	Delivering workshop and webinars to improve governance and investment outcomes	Dairy Australia	2018–ongoing
Farm Business Strategic Review	Delivery of strategic review program including benchmarking	Rural Business Support	2018
Creating Employers of Choice	Delivery of workshop	Individual businesses	Ongoing
Breeding Leadership	Development, delivery and project management of biennial program	Australian Wool Innovation	2006–ongoing
The profitable integration of cropping and livestock	Project management and coordination of national sub-contractor team	Meat & Livestock Australia	2017-2018
Resilient Grain Leaders program	Delivering capability development workshops	Grains Research and Development Corporation	2013–2016
Bestprac	National coordination and project management	Australian Wool Innovation	2005–2014