

Thomas Reichstein



Agribusiness Consultant

CONTACT DETAILS

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QUALIFICATIONS

- Bachelor of Commerce

Thomas is an agribusiness consultant in the farm business services area for Pinion Advisory. His main role is within the grain marketing team in Freeling, while contributing to farm business management services. Thomas developed his skills through guidance of senior consultants while undertaking the graduate program at Pinion Advisory. He has now completed this program and is continually honing his skills in these areas.

Thomas has key skills in analysing grain markets, both locally and overseas, managing price risk, monitoring cost of production and client relationship management. Using these skills, Thomas can assist clients in making measured and informed decisions regarding their grain production.

Thomas is developing his farm business management skills of benchmarking, facilitation, business planning and management systems. Thomas is eager to continually improve his skills and knowledge base to assist with the growth of farm businesses.

Areas of expertise

- Grain marketing
- Client relationship management
- Market analysis
- Risk management
- Benchmarking & business analysis
- Extension & communication
- Business planning

Professional experience

- Pinion Advisory (Rural Directions) – Graduate Agribusiness Consultant, 2019-2021
- Pinion Advisory – Agribusiness Consultant, 2021-present

CAPABILITY STATEMENT

Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Grain marketing services	Provide market analysis information through various mediums and provide one on one client advice to ensure robust grain marketing strategy	Various farm business clients	2019-ongoing
Farm business advisor services for individual clients	Collate and analyse business data, prepare benchmarking report, support clients to identify and develop actions to improve business performance	Various farm business clients	2019-ongoing
Farm Business Management Program	Assisting in delivery of government assisted project with the aim of upskilling drought affected farmers	PIRSA	2020-ongoing
Sandy Soils Economics	Assisting and providing economic data analysis of deep ripping costs, benefits and capital investment	CSIRO	2021