

## Thomas Reichstein



### Graduate Agribusiness Consultant

#### CONTACT DETAILS

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#### QUALIFICATIONS

- Bachelor of Commerce

Thomas is a graduate agribusiness consultant in the farm business services area for Pinion Advisory. His main role is within the grain marketing team in Freeling, while contributing to farm business management services. Thomas is currently developing his skills in these areas under the guidance of senior consultants through the Pinion Advisory graduate program.

Thomas has key skills in analysing grain markets, both locally and overseas, managing price risk, monitoring cost of production and client relationship management. Using these skills, Thomas can assist clients in making measured and informed decisions regarding their grain production.

Thomas is developing his farm business management skills of benchmarking, facilitation, business planning and management systems. Thomas is eager to continually improve his skills and knowledge base to assist with the growth of farm businesses.

#### Areas of expertise

- Grain marketing
- Client relationship management
- Market analysis
- Risk management
- Benchmarking & business analysis
- Extension & communication
- Business planning

#### Professional experience

- Pinion Advisory (Rural Directions) – Graduate Agribusiness Consultant, 2019-present

# CAPABILITY STATEMENT

## Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Grain marketing services	Provide market analysis information through various mediums and provide one on one client advice to ensure robust grain marketing strategy	Various farm business clients	2019-ongoing
Farm business advisor services for individual clients	Collate and analyse business data, prepare benchmarking report, support clients to identify and develop actions to improve business performance	Various farm business clients	2019-ongoing
Farm Business Management Program	Assisting in delivery of government assisted project with the aim of upskilling drought affected farmers	PIRSA	2020-ongoing