

## Royce Pitchford



### **Agribusiness Consultant**

#### **CONTACT DETAILS**

0429 305 915  
[rpitchford@pinionadvisory.com](mailto:rpitchford@pinionadvisory.com)

9 Strickland Street  
Clare SA 5453

#### **QUALIFICATIONS**

- Bachelor of Agricultural Science
- Agrifutures Horizon Scholar
- Rural Directions Graduate Program

Royce is an agribusiness consultant for Pinion Advisory within the farm business management and livestock teams.

Royce enjoys working with clients to achieve practical outcomes that benefit long-term business performance. His skills include strategic planning, business management, financial analysis and livestock production.

Royce has experience working with clients on a one on one basis, as well working on larger scale industry projects.

#### **Areas of expertise**

- Farm business management
- Financial performance
- Facilitation
- Grazing management
- Strategic planning
- Leasing and share farming services
- Project management
- Livestock production

# CAPABILITY STATEMENT

## Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Farm business advisor services for individual clients	Collate and analyse business benchmarking data, support clients to identify and develop actions to improve business performance	Various farm business clients	2018-ongoing
Pasture Principles	Deliverer, facilitating coaching sessions, technical theory	Various farm business clients	2019-ongoing
Next Gen Breakthrough Group	Delivery on strategic planning, developing business cases and financial literacy. Collate and analyse benchmarking data	Various farm business clients	2020-ongoing
SnapShot combined report	Analyse benchmarking data, report writing and design	Internal	2018-ongoing
Economics of precision agriculture	Literature review, financial analysis, report writing and presenting results	Grains Research and Development Corporation	2019-ongoing
Machinery cost of ownership survey	Financial analysis and report writing	Various farm business clients	2019-ongoing
Grain Weeds Advisory Committee	Project management, event coordination and report writing	Grains Research and Development Corporation	2018-ongoing
Southern BusinessEDGE	Deliverer, promotions and project management	Meat and Livestock Australia	2020-ongong