

CAPABILITY STATEMENT

Colin Hinze



Senior Agribusiness Consultant

CONTACT DETAILS

0427 153 969
chinze@pinionadvisory.com

ThinLab Waite Campus
Urrbrae SA 5064

QUALIFICATIONS

- B Ag Sc (Viticulture)
- Dip Project Management
- Graduate New Leaders Development Program 2011

PROFESSIONAL ASSOCIATIONS

- Australian Society of Viticulture and Oenology

Colin is a Senior Agribusiness Consultant and provides viticulture and farm management advisory services to a diverse range of clients and industry groups. With over 25 years of professional experience working with both corporate and family businesses, Colin brings a wealth of knowledge and skills relating to leadership, strategic planning and continuous improvement.

Colin has excellent technical skills in viticulture, including precision agriculture practices, and has also won industry awards within this field. He also has a detailed understanding of project management, business case development and a practical knowledge of primary production business drivers.

His passion is to develop and maintain sustainable and profitable farming systems for current and future generations.

Areas of expertise

- Viticulture, vineyard management and redevelopment
- Precision agriculture
- Irrigation management
- Project management
- Farm business management
- Strategic planning
- Land capability assessments
- Environmental management systems

Professional experience

- Pinion Advisory (Rural Directions) - Senior Agribusiness Consultant, 2019-present
- Bird in Hand Wines - Viticulturist, 2017-2019
- Taylors Wines, - Viticulturist and Vineyard Manager, 2005-2017
- Southcorp Wines - various viticulture roles, 1995-2005.

CAPABILITY STATEMENT

Relevant projects

PROJECT	ROLE	CLIENT	YEAR/S DELIVERED
Viticulture advisory services for individual clients	Project manager and delivery of customised advice, include operational program development and monitoring, strategic improvement planning, quality and yield management advice, and vine performance troubleshooting	Various farm business clients	2019-ongoing
Farm business advisory services for individual clients	Collate and analyse business data, prepare benchmarking report, support clients to identify and develop actions to improve business performance	Various farm business clients	2019-ongoing
Advanced Viticulture Course project	Undertake the planning, preparation and delivery of the 2020 program	Australian Wine Research Institute (AWRI)	2020
Hands-on precision agriculture training project	Delivery partner for training workshops to be held in SA and TAS during 2021	Society of Precision Agriculture Australia (SPAA)	2019-ongoing
Vineyard Mapping and Assessment project	Detailed mapping of bushfire affected vineyards in the Adelaide Hills to determine the magnitude and distribution of damage	Wine Grape Council of SA (WGCSA)	2020
Fire Recovery Case Studies	Multi-year study to determine the best recovery strategy for fire damaged vineyards	WGCSA	2020-ongoing
Farm Business Management Planning project	Delivery of business planning and coaching sessions to drought affected farmers in SA	Primary Industries and Regions SA (PIRSA)	2020-ongoing
Agricultural viability assessments	Independent review of boundary realignment and/or subdivision proposals	Various farm business clients	2019-ongoing