### Diona (Dee) Heinjus



**Consultant Human Resource Services** 

#### **CONTACT DETAILS**

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#### **QUALIFICATIONS**

- Master's in Science and Technology Commercialisation
- Bachelor of Applied Science in Agriculture

#### **COMMITTEES OR BOARDS**

 Management Committee Freeling Agriculture, Recreation & Multi-use Centre Dee contributes to Pinion Advisory's Pinion Centre for Family Agribusiness Team. She is also involved in industry development projects.

Involvement in a family farm, in the lower north of South Australia, provides an appreciation of farming systems and issues facing agribusiness managers.

In Pinion Advisory, Dee's role involves applying this knowledge to develop and deliver industry development projects, that add value for Pinion Advisory clients and rural industries.

Dee is also the project manager for Information Products. These products provide practical insights and information that farmers can use to help make informed decisions for their business.

Dee enjoys being involved in projects that provide practical information and solutions to agribusiness managers that result in business improvement.

## Areas of expertise

- Project management
- Project design and delivery
- Human resource management
- Information products
- Product development
- Research and development
- Tender and technical submission writing

## **Professional experience**

- Pinion Advisory Consultant Human Resource Services, 2020-present
- Pinion Advisory (Rural Directions) Agribusiness Consultant, 2003–2020
- South Australian Research and Development Institute and Primary Industries and Resources SA
   Research Officer, 1992–2002



# CAPABILITY STATEMENT

## **Relevant projects**

| PROJECT  | ROLE  | CLIENT   | YEAR/S<br>DELIVERED |
|--|---|--|---------------------|
| Information Products   | Project lead, coordinating product development and delivery of grain pricing and other publications   | Pinion<br>Advisory                                 | 2013- ongoing       |
| Individual client consulting   | Delivery of one-to-one service in people management   | Farm business clients                              | 2019-ongoing        |
| MeatUp Forums  | Project team, delivering large scale events for the red meat industry   | Meat &<br>Livestock<br>Australia                   | 2020-ongoing        |
| Opportunity for Profit<br>Workshops  | Project coordinator, workshop planning and promotions, evaluation and reporting   | Grains Research & Development Corporation          | 2018-2019           |
| Groundcover<br>Supplement<br>Production  | Coordinate publication. Plan edition, organise writers, edit articles and liaise with publisher   | Grains<br>Research &<br>Development<br>Corporation | 2017                |
| SA State Coordinator<br>for the More Beef from<br>Pastures Program                 | Develop annual operating plans,<br>budget management, engage<br>delivery networks, event<br>promotions, monitoring and<br>evaluation, reporting   | Meat &<br>Livestock<br>Australia                   | 2014-2016           |
| Coordination of<br>Producer Research<br>Sites in SA                                | Facilitate on farm research, develop links between producer groups and researchers, oversee trial planning and management, evaluation and reporting   | Meat &<br>Livestock<br>Australia                   | 2014-2016           |
| 'Staying in the Green'<br>Turf Cost of Production<br>National Extension<br>Program | Refine a turf cost of production calculator, develop a workshop program, train national delivery team, promote and deliver workshops, evaluation and reporting  | Horticulture<br>Australia<br>Limited               | 2013 - 2015         |
| Vegetable Industry<br>Development Program  | National coordination of seven subprograms providing industry development services to vegetable growers. Project design contribution, annual program planning, liaison with industry, monitoring and evaluation and reporting | Horticulture<br>Australia<br>Limited               | 2009 - 2012         |

