

# Pinion Advisory GRADUATE PROGRAM



## Providing opportunities for the professional development of young people in agribusiness, water and environment

### THE GRADUATE PROGRAM

Built around you, this tailored program aims to cultivate the needed technical and soft skills required to become a trusted agribusiness consultant. With opportunities for you to work across farm business services in livestock, agronomy, business management, grain marketing or environmental services, you will finish the Pinion Advisory graduate program with a well-developed holistic approach to farm business consulting.

The Pinion Advisory graduate program encompasses the following:



Coaching and mentoring by experienced consultants, offering guidance to support your development



Opportunity to work across service areas to become a deep generalist and give you the tools to deliver positive client outcomes



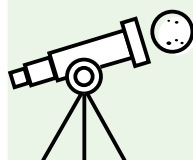
Development of soft skills (such as time management, interpersonal skills and task prioritising) to work in a trusted capacity with farm businesses across Australia



Exposure to industry and networking opportunities to build your profile as an agribusiness consultant



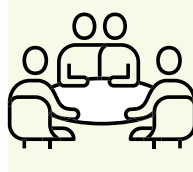
Support through a culture of innovation, continued professional development and a great team environment



Ability to create your own career direction from exposure to diverse projects, clients and service areas



Scope to undertake a wide variety of tasks and apply theoretical learning into real situations



Opportunity to take an active role from the start and see increased responsibility as your skills grow, with ongoing employment and career growth beyond the grad program

### WHY WORK FOR PINION ADVISORY?

- You will be exposed to a variety of roles and experiences to set you up for your career.
- You will learn from experienced consultants across a diverse mix of service areas to find what interests you.
- You will be working for a professional, well established, international company with years of experience delivering positive outcomes for farm businesses.
- You will develop your technical and soft skills to become a capable and trusted advisor to farm businesses.
- You will be supported with dedicated 'Grad Champions' in each office to assist you through the program.

### A CAREER WITH PINION ADVISORY

Pinion Advisory is the result of a merger between Rural Directions, Macquarie Franklin, Sunraysia Environmental and HydroPlan. We are a national company with multiple offices based throughout Australia. We are committed to help businesses grow and succeed and are always looking for enthusiastic and innovative people to join our team.

Think you'd be a great fit? Visit our [website](#), for more information and check the Employment Opportunities page to see what positions are available.

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## Testimonials

JANA DIXON



After completing two harvest placements with the grain marketing team at Pinion Advisory, I was fortunate enough to be offered a graduate position. Prior to commencing in January 2019, I was able to do placement with the agronomy team whilst still completing my Agricultural Science degree.

The graduate program allowed me to develop the knowledge and skills required for agronomy consulting, and also develop a wide range of business consulting skills. I was able to be involved in farm advisory boards, succession and strategic planning meetings and conduct financial benchmarking. I now utilise all these skills in my day-to-day work, which is a credit to the well-rounded nature of the graduate program with Pinion Advisory.

The graduate program has allowed me to be an agronomist with a strong business focus. I aim to continue to use this blend of skills to provide sound paddock and business-level advice to add real value to my clients.

ROYCE PITCHFORD



I started the graduate program at the end of 2017 when I finished a Bachelor of Agricultural Science from the University of Adelaide. I wanted to work for Pinion Advisory as I had an interest in agribusiness and agricultural production across a wide range of enterprises. My focus as a consultant is now in agribusiness management and livestock production.

So far, my role has allowed me to work on farm financial analysis, strategic planning, livestock & pasture productions systems, corporate governance, machinery cost of ownership and a range of smaller financial analysis tasks. This has been through one on one delivery with clients as well as workshops across Australia.

My aim going forward is to continue to gain experience in my role to become a long-term trusted advisor for clients. I believe that the graduate program has set me up to achieve this as it enabled me to experience all that Pinion Advisory offers under farm business services.

REBEKAH STARICK



I came to Pinion Advisory as a graduate in 2018, initially thinking of agronomy as my preferred career path. However, through exposure to farm business management services and grain marketing, I have found a love for understanding what makes farms tick and coming up with solutions to create productive and profitable farm businesses.

The graduate program has allowed me to increase my confidence as a consultant and given me the technical skills to work one on one with producers across Australia. I have had the opportunity to be involved in a number of projects and services since becoming a graduate, including working with young farmers on financial and business skills and upskilling drought affected producers to increase their resilience.

Through my career with Pinion Advisory, I aim to continue to make a difference to the grains industry in Australia and help the industry adapt to future challenges, either in production, markets or people. The graduate program has given me the confidence, tools and drive to create meaningful change in the farm businesses I work with.



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