



ANNUAL BUSINESS REVIEW

Setting time to strategically review your business each year

BENEFITS

- Review the previous year to identify what worked well and what could be improved upon
- An independent chairperson will ensure your business dedicates time to reflect and set goals
- Communicate and understand the wishes and goals of your team
- Improve the overall professionalism and accountability of your business
- Ensure your business reaches its full potential

The Annual Business Review service is for farmers and small business owners who are feeling bogged down working in their business rather than working on it. An independent consultant will chair a group meeting with your team of family and/or business members to review the business. This is a similar process to an annual performance review for your entire business.

Guided by an experienced chairperson, your family and business members can openly discuss their ambitions and goals. Together the group will review the business's position and structure to identify opportunities and develop an action plan to achieve the business's goals.

Engage in the Annual Business Review service to dedicate the time to reviewing the previous year, while making strategic plans for the year ahead. This service will cover all aspects of your business and include a financial benchmarking analysis to monitor your progress.



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BENEFITS TO YOUR BUSINESS

Undertaking annual reviews has proven to be the 'winning formula' for farming and small businesses as it requires you to make time to critically review your business.

The Annual Business Review service offered by Pinion Advisory is tailored to your business situation to ensure your needs are met. We will come to your workplace or you are welcome to use our boardrooms and meeting facilities at any of our offices as required.

FEATURES

The Annual Business Review service provides you with a half day business meeting chaired by one of our experienced and independent agribusiness consultants. Prior to the meeting, you will be asked to supply data so that your business can be analysed using Pinion Advisory SnapShot Premium™ financial benchmarking system.

After your meeting, from your agreed outcomes your consultant will prepare an action plan and supporting notes. This allows you to start ticking off your goals as you achieve them.

Features of the service are:

- Provision of pre meeting materials and checklists to focus thinking and prepare participants
- Provision of SnapShot Premium benchmarking reports
- A half day group meeting chaired by an independent consultant to review the business operations, financials and strategy for the year ahead
- Provision of written meeting notes and an action list

WHY WORK WITH US

Pinion Advisory has a proven track record in helping farm and small business managers grow their businesses. Our whole of business approach considers both technical and management attributes. We have an in-depth understanding of farm and regional businesses, a professional, independent, innovative approach and a genuine desire to help clients achieve their goals.

For more information contact us on 1300 PINION or visit www.pinionadvisory.com